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**2018 ALB CHINA FASTEST GROWING FIRMS**

**2018 ALB CHINA 十佳成长律所**

**SUBMISSION FORM**

**报名表**

\*Open to law firms with physical offices on mainland China

\*参选律所必须在中国大陆拥有办公室

\*Domestic and international law firms can take part

\*中资所和外资所均可参与

\*Facts, figures and statistics below must relate to the period between July 2017 and July 2018 (from here onwards referred to as the “relevant period”)

\*填写的所有事实和数据需要是在2017年7月到2018年7月之间

\*Only one entry per organisation

\*一个律所只能提交一份报名表

**BASIC INFORMATION**

**基本信息**

|  |  |
| --- | --- |
| **NAME OF LAW FIRM****律所名称** |  |

|  |  |
| --- | --- |
| **OFFICE LOCATION(S) IN MAINLAND CHINA****在中国大陆的办公室所在地** |  |

|  |  |
| --- | --- |
| **NAME OF CONTACT PERSON (INCLUDE TITILE, EMAIL, DIRECT PHONE NUMBER AND ADRESS)****联系人姓名（包括职务、邮箱、电话和地址）** |  |

**DETAILS OF GROWTH AND EXPANSION**

**律所扩张详细情况**

**Facts, figures and statistics below must relate to Mainland China Offices**

**以下事实和数据需为中国大陆办公室的情况**

|  |  |
| --- | --- |
| **NUMBER OF FEE-EARNERS BY JULY 2018** **截至2018年7月律所收费人员人数** |  |
| **FEE-EARNERS INCREASE IN THE RELEVANT PERIOD** **过去12个月律所收费人员增长数量** |  |
| **NUMBER OF OFFICES BY JULY 2018****截至2018年7月律所办公室数量** |  |
| **NEW OFFICES OPENED IN THE RELEVANT PERIOD****过去12个月新增加的办公室有哪些** |  |
| **KEY NEW PARTNERS HIRED (LATERALLY) IN THE RELEVANT PERIOD,PLEASE SPECIFY PRACTICE AREAS****过去12个月从外部招聘了哪些主要合伙人及其业务领域？** |  |
| **KEY NEW CLIENTS ADDED IN THE RELEVANT PERIOD****过去12个月新增加哪些主要客户** |  |
| **NEW PRACTICE AREAS ADDED IN THE RELEVANT PERIOD****过去12个月新增加的业务领域** |  |
| **REVENUE GROWTH PERCENTAGE IN MAINLAND CHINA IN THE RELEVANT PERIOD****过去12个月中国大陆办公室的营业额增长百分比** |  |
| **ANY OTHER KINDS OF EXPANSION IN THE RELEVANT PERIOD？HAVE THERE BEEN ANY CHANGES IN BUSINESS CONDITIONS TO YOUR ADVANTAGE IN THE RELEVANT PERIOD?** **过去12个月其他相关增长量？业务情况有哪些方面的改善？** |  |
| **HOW WOULD YOU DESCRIBE YOUR STRATEGY FOR GROWTH IN THE RELEVANT PERIOD?** **过去12个月增长的策略是什么?** |  |