

Rankings Methodology

Our Research

- ALB will draw results from firm submissions, Thomson Reuters M&A data, editorial resources
 and market suggestions to identify and rank the top firms for M&A in Asia. <u>Interviews will be
 conducted only if needed</u>. All interviews will be off the record, confidential and used for
 research purposes only.
- The rankings will be divided into tiers, with the first tier identifying the strongest M&A firms in each jurisdiction.
- The rankings will cover the following jurisdictions: China, Hong Kong, India, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam. There will be no Asia-wide table.
- Our research does <u>not</u> cover Australia and New Zealand.

Our Rankings

Our rankings are based on the following metrics:

- Volume, complexity and size of work
- Firm's visibility and profile in the marketplace
- Presence across Asia and in individual jurisdictions
- Key clients and new client wins