

The 7th Annual

ALB

INDONESIA LAW AWARDS 2020

RESEARCH
METHODOLOGY
SUMMARY



ALB SUPPORTS

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PART 1 - IMPORTANT DATES

OPENING OF SUBMISSIONS

29 June 2020

DEADLINE FOR SUBMISSIONS

17 July 2020

ANNOUNCEMENT OF FINALISTS

September 2020

AWARDS CEREMONY – JAKARTA

8 October 2020

AWARDS INQUIRIES

Contact Lokesh Bogati at Lokesh.bogati@thomsonreuters.com or call (91) 22 61807075 for further details.

SPONSORSHIP INQUIRIES

Contact Amantha Chia at amantha.chia@tr.com or call (65) 6870 3917 for further details.

PART 2 - GENERAL GUIDELINES

- A. All submissions, whether by self-recommendation or nomination, must be written in the ALB submission form. Otherwise, the same will not be accepted.
- B. The coverage period for the entries is 1 July 2019 to 30 June 2020
- C. The contact persons provided in the submission forms will be contacted by ALB, as may be necessary.
- D. References may be incorporated in the form to support any information expressly stated therein.
- E. All relevant fields in the forms must be filled in. Submissions with less than the required number of entries will be disqualified.
- F. For frequently asked questions about the awards, please visit the [FAQ Page](#).

PART 3 - DEFINITION OF TERMS

- A. **Breadth:** the degree to which a work involved numerous jurisdictions, legal practice areas, parties and industries
- B. **Complexity:** the degree to which a work and any issues involved require the crucial exercise of legal expertise, business acumen or innovative solutions
- C. **Firm size:** total number of lawyers and non-legal staff based in Indonesia
- D. **Indonesian element:** refers to any of the following components of work: (a) one of the counsel representing a party is based in Indonesia; (b) one of the parties in interest is based in Indonesia; or (c) the subject matter of the transaction is closely connected to Indonesia.
- E. **Impact or significance:** the degree to which clients and other stakeholders, the bench and bar, an industry or the country may be affected
- F. **Innovativeness:** the degree to which a work involves the application of a new concept or creative solution, process, service, programme or the like to existing systems and processes, thus improving organizational capabilities and adding more value to output or making the deal work more efficient
- G. **International law firm:** that which is headquartered outside Indonesia
- H. **Team size:** number of lawyers and non-legal staff in an in-house team or specific practice team in a law firm
- I. **Work:** a transaction, case or matter, service, programme, initiative or the like

PART 4 - AWARD CATEGORIES

A. DEAL CATEGORIES

1. Debt Market Deal of the Year
2. Equity Market Deal of the Year
3. M&A Deal of the Year
4. Project Finance Deal of the Year

Specific Guidelines

- a. **Announcement/completion of deals:** Only deals that have been announced, ongoing or completed between 1 July 2019 to 30 June 2020 are eligible for submission. Those that have been previously submitted will no longer be eligible for submission this year.
- b. **Deal size:** The following deal size requirements should be complied with:
 - **Debt Market/ M&A Deal of the Year:** Deal \geq USD400 million; and
 - **Equity Market/ Project Finance Deal of the Year:** Deal \geq USD200 million
- c. **Indonesian element:** Every deal must have an Indonesian element as defined in Part 3.
- d. **Number of deals:** An organisation may submit a total of three deals for each category.
- e. ALB reserves the right to consider significant deals that do not meet the minimum financial value requirement but are exceptionally complex, significant or innovative

Criteria

The judges will consider the following factors: breadth, complexity, innovativeness and impact or significance of deals.

B. INDIVIDUAL CATEGORIES

1. Dealmaker of the Year
2. Dispute Resolution Lawyer of the Year
3. In-House Lawyer of the Year
4. Managing Partner of the Year
5. Woman Lawyer of the Year
6. Young Lawyer of the Year

Specific Guidelines

- a. **Dealmaker of the Year:** The deals submitted must show the candidate's expertise in deal making across various deal types.
- b. **Dispute Resolution Lawyer of the Year:** The key works must show the candidate's expertise in several modes of dispute resolution
- c. **Managing Partner of the Year:** This is open to all managing partners or senior partners whose function is primarily that of a managing partner.
- d. **Nomination:** A third-party submission for any individual category may only be considered when a nominee's team has not nominated anyone of its members for the same category.
- e. **Number of nominees:** An organisation may put forward only one of its members for a category.
- f. **Residence** - A candidate must be a resident of Indonesia.
- g. **Woman Lawyer of the Year:** This is open to all woman lawyers, private practitioners or in-house counsel, who have excelled in the practice of law and have significantly contributed in the larger community, especially in women empowerment or similar advocacies.
- h. **Young Lawyer of the Year:** This is open to all young lawyers who are no more 40 years of age as of 30 June 2020, with remarkable achievements in the practice of law and significant contribution in the larger community, especially in youth empowerment or similar causes.

Criteria

The judges will consider the following factors: the nominee's leadership, professional accomplishments (in terms of the breadth, complexity, innovativeness and significance) contribution to his/her immediate organization, the

bench and bar, and the general public, including the initiatives taken or participated in towards community development, esp. on women/youth empowerment or other similar causes.

C. IN-HOUSE CATEGORIES

1. Financial Services In-House Team of the Year
2. Construction and Real Estate In-House Team of the Year
3. Energy and Resources In-House Team of the Year
4. Healthcare and Pharmaceutical In-House Team of the Year
5. Innovative In-House Team of the Year
6. State-Owned Enterprise In-House Team of the Year (*NEW!*)
7. Technology, Media and Telecommunications In-House Team of the Year
8. Transportation and Logistics In-House Team of the Year
9. Indonesia In-House Team of the Year

Specific Guidelines

- a. **Composition of in-house team:** To join the submissions for any in-house category, the team should consist of at least two in-house counsel.
- b. **Financial Services In-House Team of the Year:** In-house teams from banks, accounting firms, insurance companies, private equity firms and other legal entities from the financial industry are qualified to submit for this category
- c. **Innovative In-House Team of the Year:** This is open to in-house teams that have applied a new concept or creative solution, process, service, programme or the like to existing systems and processes, thus improving organizational capabilities and adding more value to output. An in-house team may submit a maximum of three innovative works for this category.
- d. **Residence:** All in-house teams with physical office in Indonesia are qualified to join the awards.
- e. **Indonesia In-House Team of the Year:** This is open to all in-house teams without reference to any industry. The works submitted must exhibit the range of the nominee's capabilities and achievements.

Criteria

The judges will consider the following factors: the entrants' or nominees' professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), innovation, development and social contribution.

D. FIRM CATEGORIES

1. Antitrust and Competition Law Firm of the Year (*NEW!*)
2. Arbitration Law Firm of the Year
3. Aviation Law Firm of the Year
4. Banking and Financial Services Law Firm of the Year
5. Dispute Resolution Boutique Law Firm of the Year
6. Transactional Boutique Law Firm of the Year
7. Environmental Law Firm of the Year (*NEW!*)
8. Innovative Technologies Law Firm of the Year (*NEW!*)
9. Insurance Law Firm of the Year (*NEW!*)
10. Intellectual Property Law Firm of the Year
11. Labour and Employment Law Firm of the Year
12. Litigation Law Firm of the Year
13. Maritime Law Firm of the Year
14. Medical and Healthcare Law Firm of the Year
15. PRC Law Firm, Indonesia Practice of the Year
16. Projects, Energy and Infrastructure Law Firm of the Year
17. Construction and Real Estate Law Firm of the Year
18. Restructuring and Insolvency Law Firm of the Year
19. Rising Law Firm of the Year
20. Technology, Media and Telecommunications Law Firm of the Year
21. Indonesia Deal Firm of the Year
22. International Law Firm of the Year
23. Indonesia Law Firm of the Year

Specific Guidelines

- a. **Boutique Law Firm of the Year (Transactional or Dispute Resolution):** This category is open to law firms that specialize in limited areas of legal practice with no more than 15 partners and 30 qualified lawyers in total may apply for the category. The specialty must be indicated in the form.
- b. **Deal size:** No minimum financial value is required of deals submitted for any firm category.
- c. **Indonesia Deal Firm of the Year:** Only domestic law firms may submit for this category. The five entries should show the expertise of the nominees in dealmaking.
- d. **Innovative Technologies Law Firm of the Year:** This category is exclusively for works relevant to new technologies such as blockchain, cryptocurrency, fintech and the like, or establishes technologies with new or innovative use or application.
- e. **PRC Law Firm, Indonesia Practice of the Year:** Only PRC Law Firms headquartered in China, may join the submission in this category
- f. **Residence:** All law firms holding an office in Indonesia are qualified to submit for any of the categories, except for International Law Firm of the Year.
- g. **Rising Firm of the Year:** Only law firms established in Indonesia not earlier than 2011 that have no more than 10 partners are eligible for this submission
- h. **Indonesia Law Firm of the Year:** This is open to all law firms headquartered in Indonesia. The category requires the submission of 10 key works showing the firm's expertise in various areas of legal practice, the firm's initiatives for the engagement and development of its people, its CSR strategy and its most significant contribution to the legal community.

Criteria

The judges will consider the following factors: entrants' or nominees' professional accomplishments (in terms of the breadth, complexity, innovativeness and impact or significance), innovation, development and social contribution.

PART 5 - JUDGING PANEL

The panel of judges will be composed of at least 25 reputable members from the legal academia, in-house teams, law firms, and legal associations in the region. Each judge will evaluate only the categories assigned to him/her and with which he/she does not have any conflict of interest.

The judges will evaluate the entries according to the above-mentioned parameters and only the top finalists will be included in the shortlist.

In the final round of evaluation, the finalist with the highest score in every category wins the award.