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**2024 ALB China Regional Ranking: Circum-Bohai Sea Area Firms**

**Submission Form**

**2024 ALB China 区域市场排名：环渤海地区律所**

**报名表**

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| \* This ranking opens to law firms headquartered in Circum-Bohai Sea Area, which is in Liaoning, Hebei, Tianjin and Shandong(hereafter refers to “local firms”); law firms which headquartered in other provinces with branches/offices in in  above regions.总部设立于环渤海地区，即辽宁省、河北省、天津市、山东省的律师事务所（以下简称为“环渤海地区本地律所”），或在上述区域设有分所/办公室的总部设立于其他省的律师事务所，可参与本次排名。\* Please make the submission through one contact each firm. 每家律师事务所请通过统一的联络人进行申报。 \* Submission form can be filled in Chinese, or English or bilingual. 表格以中文或英文或中英双语填写均可。\* The deadline for submission is Tuesday 18:00 November 28, 2023 (Beijing time). 提交报名截止时间为2023年11月28日(周二)下午六点。 \* Please mail your submission to: TRALBRanking@thomsonreuters.com 请于截止日期之前将报名表格发送到: TRALBRanking@thomsonreuters.com |

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| **BASIC INFORMATION基本信息** |
| **Name of Law Firm** **律所名称****（\*** **In case of magazine publication, the name of law firm will be as what filled in here. Please fill in it accurately in both English and Chinese.****\*如涉及杂志刊登，律所的名称将以此处填写为准，请同时以英文、中文准确填写）** |  |
| **Headquarter of Law Firm (City)****律所总部所在地(具体到城市)** |  |
| **Office Location(s) in Liaoning, Hebei, Tianjin and Shandong****位于辽宁省、河北省、天津市、山东省的办公室所在地** |  |
| **Year Established** **(in Liaoning, Hebei, Tianjin and Shandong for law firms headquartered in other provinces)****律所建立时间****（总部设立于其他省的律师事务所请填写设立辽宁省、河北省、天津市、山东省办公室的时间）** |  |
| **Number of fee-earners in total in Mainland China** **(in Liaoning, Hebei, Tianjin and Shandong for law firms headquartered in other provinces)****在中国大陆地区收费专业人员总数****（总部设立于其他省的律师事务所请填写辽宁省、河北省、天津市、山东省办公室的收费专业人员数量及该区域收费专业人员总数）***Number of fee earners does not include the number of paralegal, legal assistant, supporting staff.**律所收费人员人数指的是合伙人、律师、法律顾问、咨询顾问和外籍法律顾问的总人数，不包括律师助理、实习律师、见习律师、律所支持人员等。* |  |
| **Number of staff in total in Mainland China**  **(in Liaoning, Hebei, Tianjin and Shandong for law firms headquartered in other provinces)****在中国大陆地区人员总数****（总部设立于其他省的律师事务所请填写辽宁省、河北省、天津市、山东省办公室的人员数量及该区域人员总数）***Number of staff is the total number of partners, associates, counsel, consultants, foreign counsel. Paralegals, legal assistant, trainees, supporting staff.**人员总数是指包括合伙人、律师、法律顾问、咨询顾问、外籍法律顾问、律师助理、实习律师、见习律师、律所支持人员的总人数。* |  |
| **Revenue in mainland China(in Liaoning, Hebei, Tianjin and Shandong for law firms headquartered in other provinces) in the past 12 months****过去12个月中国大陆地区创收（总部设立于其他省的律师事务所请填写辽宁省、河北省、天津市、山东省办公室的创收及该区域总创收）** |  |

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| **FIRM HIGHLIGHTS主要业绩** |

**Clearly mark CONFIDENTIAL on those that are not publishable.**

**如有内容不能发表，请明确在其旁边标注“保密”**

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| ***Firm introduction* and please list the firm’s significant achievements, up to 5. (in Circum-Bohai Sea Area for law firms headquartered in other provinces)****Key offices’ introduction in Circum-Bohai Sea Area and please list the offices’ significant achievements****请简要介绍律所，并请列举律所历年来最重要的成就，不超过5项。（总部设立于其他省的律师事务所，请简要介绍律所在环渤海地区的整体情况，并请列举律所在环渤海地区历年来的最重要的成就。）****请分别介绍环渤海地区重点办公室的情况及历年来最重要的成就。** |  |
| **Major deals/litigations in the past 12 months, up to 10 and the leading office. (please mention if confidential)****过去12个月中参与了哪些重要交易/诉讼，不超过10个。请列明主导该交易/诉讼的办公室。（如需保密请标注）***\*Please describe the complexity, innovation, achievements, and the influence of this work.**请描述贵律所工作的难度、复杂性、创新性、达成的结果、意义及影响**\*Please tell us how your firm involved?**请描述律所在诉讼和交易中扮演的角色* |  |
| **Main Practice Areas brief (in Circum-Bohai Sea Area** **for law firms headquartered in other provinces)****主要业务领域及基本情况****（总部设立于其他省的律师事务所，请填写律所在环渤海地区的主要业务领域及基本情况）** |  |
| **New practice areas added in the past 12 months (in Circum-Bohai Sea Area for law firms headquartered in other provinces)****过去12个月新增加的业务领域****（总部设立于其他省的律师事务所，请填写律所在环渤海地区过去12个月新增加的业务领域）** |  |
| **Key clients of the firm. Up to 10. (in Circum-Bohai Sea Area Firms for law firms headquartered in other provinces)****律所的主要客户。（不超过10个）****（总部设立于其他省的律师事务所，请填写律所在环渤海地区的主要客户）** |  |
| **Any new client wins in the past 12 months? Up to 10. (in Circum-Bohai Sea Area for law firms headquartered in other provinces)****过去12个月新增了哪些重要客户？（不超过10个）****（总部设立于其他省的律师事务所，请填写律所在环渤海地区过去12个月新增了哪些重要客户）** |  |
| **Some client comments the firm has received.****(If available, please name a client contact for reference)****客户对律所有何评价(如有可能请提供一位客户作为推荐人)** *\*Referrer may receive ALB emails.**候选人提供的推荐人，可能收到ALB排名、活动、调研相关邮件。* |  |
| **How would you describe your firm’s market positioning and the way of the next 12 months ? (in Circum-Bohai Sea Area for law firms headquartered in other provinces)****Key offices’ market positioning and the way for the next 12 months in Circum-Bohai Sea Area.****贵所的市场定位及未来12个月的发展方向。（总部设立于其他省的律师事务所，请简要介绍律所在环渤海地区的市场定位及未来12个月的发展方向）****请分别介绍环渤海地区重点办公室的市场定位及未来12个月的发展方向。** |  |
| **How would you describe your firm’s development strategy and the initiatives for the next 12 months? (in Circum-Bohai Sea Area for law firms headquartered in other provinces)****Key offices’ development strategy and the initiatives for the next 12 months in Circum-Bohai Sea Area.****贵所的发展策略及未来12个月的发展举措是什么？（总部设立于其他省的律师事务所，请填写律所在环渤海地区的发展策略及未来12个月的发展举措）****请分别介绍环渤海地区重点办公室的发展策略及未来12个月的发展举措。** |  |
| **Third party awards/recognition of the firm(in Circum-Bohai Sea Area for law firms headquartered in other provinces)****律所所获之第三方奖项及认可****（总部设立于其他省的律师事务所，请填写律所在环渤海地区所获之第三方奖项及认可）** |  |

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