ASIAN LEGAL BUSINESS

ASIA'S TOP



s economies worldwide continue to find their feet in the wake of the global financial crisis, Asia is fast emerging as the epicentre of growth. Investments and human capital are flowing into and within the region, while Asian companies are ramping up their outbound activity. According to Thomson Reuters data, announced M&A activity with any Asian involvement in the first nine months of 2014 grossed \$504.3 billion in value, a 59.1 percent increase over the \$317 billion recorded over the same period last year. China remains the most targeted nation in the region with \$261.7 billion from 2,789 deals.

The surge in business activity in Asia is also stimulating significant demand for legal services. The past 12 months alone have seen a plethora of new law firm office openings in the region, several mergers and alliances, and the strengthening of existing Asian offices through lateral hires, internal promotions and relocations.

An increasing number of international firms are setting up shop in Hong Kong, Singapore, China and South Korea to develop their Asia-wide practices. While many UK firms have had a sizeable presence in Asia for decades, a number of U.S. firms are also coming to the fore, beefing up their headcount in the region. These trends are reflected in the international firm tables for China, Hong Kong, Singapore, Japan and South Korea.

This year, in order to widen the scope of the research and offer a more comprehensive overview of the legal market in Asia, ALB has separated Asia's Top 50 Largest Law Firms list into two tables: "Top 50 International Firms" and "Top 50 Asian Firms".

OUR RESEARCH

- Firms were contacted in September 2014 and asked to provide partner and lawyer numbers across their Asian offices as of Sep. 1, 2014.
- · Total fee-earners is the total number of partners, associates, counsel, foreign counsel and consultants. Trainees or pupils were not counted among fee-earners.
- In the instance where a firm did not make a submission, figures were obtained either from the firm's website, its submission in 2013, or from available official law society data. ALB accepts no responsibility for the accuracy of information published on a law firm's website.
- The research did not include law firm fee-earner figures from Australia and New Zealand. Only lawyers and partners based in Asia were taken into account for this research.
- In the instance where two firms had the same total fee-earner headcount, the firm with the greater number of partners was ranked higher.

TOP 50 INTERNATIONAL LAW FIRMS

RANK	FIRM	HEADQUARTERS	PARTNERS	ASSOCIATES	TOTAL
1	Baker & McKenzie	U.S.	278	542	FEE-EARNERS*
	Clifford Chance	UK	78	270	464
3	Linklaters	UK	60	236	316
4	DLA Piper	UK/U.S.	52	245	297
5	Allen & Overy	UK	52	189	292
6	Freshfields Bruckhaus Deringer	UK	33	N/A	260
7	Mayer Brown	U.S.	74	160	257
- 8	Hogan Lovells	UK/U.S.	54	152	252
9	Herbert Smith Freehills	UK/Australia	53	180	245
10	Norton Rose Fulbright	UK	54	140	217
11	Morrion & Foerster	U.S.	62	92	191
12	Jones Day	U.S.	71	92	174
13	Ashurst	UK	41	107	164
14	Sidley Austin	U.S.	32	87	160
15	White & Case	U.S.	44	94	158
16	Reed Smith Richards Butler	U.S.	35	76	139
17	Taylor Wessing	UK	33	54	138
18	Davis Polk & Wardwell	U.S.	14	68	125
19	Pinsent Masons	UK	26	76	117
20	K&L Gates	U.S.	42	59	114
21	Stephenson Harwood	UK	27	66	105
22	Shearman & Sterling	U.S.	20	56	101
23	Latham & Watkins	U.S.	33	52	100
24	Orrick, Herrington & Sutcliffe	U.S.	20	40	93
25=	Bird & Bird	UK	27	61	92
25=	Holman Fenwick Willan	UK	27	54	92
27	Kirkland & Ellis	U.S.	24	41	89
28	Skadden, Arps, Slate, Meagher & Flom	U.S.	19	56	89
29	Bingham McCutchen	U.S.	36	47	88
30	Watson, Farley & Williams	UK	23	55	85
31	Squire Patton Boggs	U.S.	29	45	84
32	Clyde & Co	UK	29	N/A	>80
33	Paul Hastings	U.S.	21	45	74
34	Ropes & Gray	U.S.	18	51	74
35	Simpson Thacher & Bartlett	U.S.	15	52	71
36	O'Melveny & Myers	U.S.	19	24	69
37	Eversheds	UK	19	34	67
38	Duane Morris & Selvam	U.S.	24	39	63
39	Simmons & Simmons	UK	26	26	61
40	Cleary Gottlieb Steen & Hamilton	U.S.	8	48	58
41	Slaughter and May	UK	13	>40	>53
42	Ince & Co	UK	16	31	51
43	CMS	UK	5	36	43
44	Berwin Leighton Paisner	UK	16	24	40
45	Gide Loyrette Nouel	France	8	31	40
46	Milbank, Tweed, Hadley & McCloy	U.S.	12	23	39
47	Sullivan & Cromwell	U.S.	8	24	37
48	Minter Ellison	Australia	14	N/A	>35
		11.6	10	18	34
49	Weil, Gotshal & Manges	U.S.	10	10	27

ASIA'S TOP 50

A host of international law firms have strengthened their Asian presence in the past 12 months, launching new offices and alliances in markets like Hong Kong, Korea, Singapore and Myanmar. Many firms have bolstered their headcount in more established jurisdictions like Hong Kong and Singapore, while some have scaled back operations in China and Japan.

Baker & McKenzie ranks as the largest international firm by headcount in Asia, with 902 fee-earners across 12 jurisdictions. UK Magic Circle firms Clifford Chance and Linklaters claim the second and third spots, with 464 and 316 fee-earners in Asia, respectively.

U.S. law firms account for 26 of the 50 largest international firms in Asia, though only two American firms feature in the top ten. Meanwhile, UK firms make up 19 of the 50 largest international firms, with five in the top ten. Firms with joint headquarters like DLA Piper (UK-U.S.), Hogan Lovells (UK-U.S.) and Herbert Smith Freehills (UK-Australia) also feature in the top ten. French firm Gide Loyrette Nouel and Australia's Minter Ellison also enter the Top 50 International Law Firms table, ranked #45 and #48, respectively.

Among Asian firms, Beijing Yingke Law Firm (3,977 fee-earners) claims the top spot as the largest firm in Asia, followed by Chinese rivals Dacheng Law Offices (3,410) and Zhong Yin Law Firm (1,458) in second and third. King & Wood Mallesons (1,231) and Grandall Law Firm (1,210) take the fourth and fifth spots, respectively. Unsurprisingly, Chinese law firms account for 23 of the 50 largest Asian firms in the region, with eight firms in the top ten. India's Amarchand & Mangaldas & Suresh A. Shroff & Co (705) and Korean firm Kim & Chang (1,000) also feature in the top ten. Eight Indian firms and six Korean firms feature in the Top 50 table, while Japanese and Singaporean firms claim five spots each.

Figures as of Sep. 1, 2014

NOTE: In the instance where a firm did not make a submission, figures were obtained either from the firm's website, its submission in 2013, or from available official law society data. ALB accepts no responsibility for the accuracy of information published on a law firm's website.

*Total fee-earners is the total number of partners, associates, counsel, foreign counsel and consultants. Trainees or pupils were not counted among fee-earners.

TOP 50 ASIAN LAW FIRMS

RANK	ASIAN FIRM	HEADQUARTERS	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS*
1	Beijing Yingke Law Firm	China	842	1759	3977
2	Dacheng Law Offices	China	878	2016	3410
3	Zhong Yin Law Firm	China	173	941	1458
4	King & Wood Mallesons	China/Australia	229	704	1231
5	Grandall Law Firm	China	235	660	1210
6	DeHeng Law Offices	China	187	763	1106
7	Kim & Chang	South Korea	120	N/A	1000
8	Zhong Lun Law Firm	China	280	686	966
9	AllBright Law Offices	China	265	690	959
10	Amarchand & Mangaldas & Suresh A. Shroff & Co	India	86	619	705
11	Long An Law Firm	China	189	400	602
12	Jun He Law Offices	China	167	368	548
13	Nishimura & Asahi	Japan	101	347	501
14	Zhong Lun W&D Law Firm	China	212	283	495
15	Lee & Ko	South Korea	139	335	493
16	Bae, Kim & Lee	South Korea	160	247	490
17	Tahota Law Firm	China	52	415	467
18	Guanghe Law Firm	China	112	348	460
19	Deheng Law Firm	China	37	396	433
20	Rajah & Tann	Singapore	161	267	428
21	Lee and Li	Taiwan	56	371	427
22	Shin & Kim	South Korea	143	182	388
23	Yulchon	South Korea	139	188	385
24	TMI Associates	Japan	83	257	384
25	Khaitan & Co	India	81	291	372
26	Mori Hamada & Matsumoto	Japan	96	262	358
27	Allen & Gledhill	Singapore	141	214	357
28	Guantao Law Firm	China	79	189	351
29	Luthra & Luthra	India	44	250	350
30	Yoon & Yang	South Korea	109	168	340
31	Grandway Law Offices	China	64	N/A	328
32	Nagashima Ohno & Tsunematsu	Japan	93	201	327
33	Anderson Mori & Tomotsune	Japan	98	181	315
34	J. Sagar Associates	India	78	208	312
35	Zhongcheng Renhe Law Firm	China	78	275	307
36	WongPartnership	Singapore	98	198	296
37	Jingtian & Gongcheng	China	67	204	272
38	Drew & Napier	Singapore	80	124	261
39	Fangda Partners	China	54	167	261
40	Zaid Ibrahim & Co	Malaysia	73	169	256
41	Deacons	Hong Kong	51	143	253
42	Global Law Office	China	60	175	240
43	AZB & Partners	India	19	221	240
44	Hylands Law Firm	China	43	150	235
45	Rodyk & Davidson	Singapore	96	103	232
46	Tenet & Partners	China	38	N/A	230
47	Jincheng Tongda & Neal	China	106	60	226
48	Lakshmikumaran & Sridharan	India	39	171	210
49	Desai & Diwanji	India	17	156	173
50	Trilegal	India	23	125	172

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Beijing Yingke Law Firm, with 3,976 fee-earners in China, displaces Dacheng Law Offices (3,410 feeearners) as the largest law firm in China. Zhong Yin Law Firm (1,458) is the third-largest firm in China, with more than 200 fee-earners joining its offices since September 2013. Grandall Law Firm consolidates its position as the fourth-largest firm, and has added 10 fee-earners to its offices in the past 12 months. In particular, Grandall Law Firm's M&A, capital markets, outbound investment and litigation practices have experienced strong growth in the last year, says Jianjun (Charles) Guan, managing partner of the firm's Shanghai office. "Talent is the basis of the firm's competitiveness. It secures the firm's steady and healthy development," says Guan. "In order to maximise employee retention, the firm takes a series of measures, including but not limited to providing competitive salary for both new recruits and other employees, training programs, annual outings, steady promotion opportunities, and enhancing the sense of belonging," he adds. The firm has major expansion plans in the pipeline for 2015, including the launch of offices in the U.S. and other key cities in China, says Guan.

Baker & McKenzie (86), Hogan Lovells (78) and DLA Piper (63) make up the three largest

CH	INA I	NTERNATIONA	L		
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	+1	Baker & McKenzie	17	50	86
2	+1	Hogan Lovells	13	45	78
3	+1	DLA Piper	8	55	63
4	-3	Clifford Chance	12	43	61
5	=	Freshfields Bruckhaus Deringer	5	N/A	>60
6	=	Linklaters	10	42	58
7	+1	Pinsent Masons	6	31	45
8	NEW	CMS, China	5	36	43
9	=	Mayer Brown JSM	10	24	37
10	=	Herbert Smith Freehills	6	28	34
11	+2	Allen & Overy	7	19	33
12	-1	Jones Day	12	18	31
13	-6	O'Melveny & Myers	9	13	31
14	-2	Norton Rose Fulbright	10	15	30
15	+1	Sidley Austin	7	14	28
16	NEW	Taylor Wessing	5	17	27
17	NEW	White & Case	4	13	26
18	NEW	Paul Hastings	6	16	25
19	=	Kirkland & Ellis	2	10	25
20	-6	Gide Loyrette Nouel	5	18	23
21	-3	Shearman & Sterling	3	15	23
22	NEW	Reed Smith Richards Butler	5	7	22
23=	NEW	Squire Patton Boggs	7	11	21
23=	NEW	K&L Gates	7	12	21
25	NEW	Sheppard, Mullin, Richter & Hampton	5	7	20



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大成律师事务所

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CHINA DOMESTIC

2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	+1	Beijing Yingke Law Firm	841	1759	3976
2	-1	Dacheng Law Offices	878	2016	3410
3	=	Zhong Yin Law Firm	173	941	1458
4	=	Grandall Law Firm	235	660	1210
5	+1	DeHeng Law Offices	187	763	1106
6	-1	King & Wood Mallesons	205	600	1091
7	+1	Zhong Lun Law Firm	280	686	966
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9	=	Long An Law Firm	189	400	602
10	=	Jun He Law Offices	161	357	531
11	=	Zhong Lun W&D Law Firm	212	283	495
12	NEW	Tahota Law Firm	52	415	467
13	-1	Guanghe Law Firm	112	348	460
14	+4	Deheng Law Firm	37	396	433
15	+1	Guantao Law Firm	75	182	334
16	-2	Grandway Law Offices	64	N/A	328
17	-2	Zhongcheng Renhe Law Firm	78	275	307
18	-1	Jingtian & Gongcheng	67	204	272
19	NEW	Fangda Partners	51	157	242
20	NEW	Global Law Office	60	175	240
21	-1	Hylands Law Firm	43	150	235
22	NEW	Tenet & Partners	38	N/A	230
23	-4	Jincheng Tongda & Neal	106	60	226
24	NEW	Lantai Partners	28	20	160
25	NEW	Boss & Young	51	104	156

international law firms in China. All three firms move up a place from last year at the expense of Clifford Chance, which drops three spots from first to fourth. O'Melveny & Myers falls six places from #7 to #13, with the firm's headcount contracting by 19 fee-earners from 2013.

While the sizes of law firms' corporate, finance and other core practices in China have fluctuated in the past year, one area that has seen excep-

While recruitment of competition lawyers has been on the rise since China introduced its Anti-Monopoly Law in 2008, headhunters say there has been a sharp uptick in the past year.

tional growth is antitrust. While recruitment of competition lawyers has been on the rise since China introduced its Anti-Monopoly Law in 2008, headhunters say there has been a sharp uptick in the past year. Janet Chan, manager of the legal division at recruiter Michael Page, told Reuters earlier this year that she had seen a 20 percent increase in demand for antitrust attorneys over the past 12 to 18 months. King & Wood Mallesons, for







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北京Beijing 上海Shanghai 深圳Shenzhen 杭州Hangzhou 广州Guangzhou 昆明Kunming 天津Tianjin 成都Chengdu 宁波Ningbo 福州Fuzhou 西安Xi'an 南京Nanjing 南宁Nanning 香港Hong Kong 巴黎Paris 马德里Madrid example, now has three partners and more than a dozen associates dedicated to competition law work, and is looking to further expand its China competition team, according to a partner in the firm's antitrust practice.

Deacons is once again the largest Hong Kong law firm, boasting 253 fee-earners, including 51 partners. The firm is also the only Hong Kong outfit to feature in the Asia Top 50 table. One

Howse Williams Bowers, which slots in at #7 [on the Hong Kong domestic table]... has grown rapidly since its establishment in 2012, and now comprises 41 fee-earners, including 15 partners.

notable entry is Howse Williams Bowers, which slots in at #7. The firm has grown rapidly since its establishment in 2012, and now comprises 41 fee-earners, including 15 partners. Boughton Peterson Yang Anderson (44), Stevenson, Wong & Co (33), Oldham, Li & Nie (31) and Smyth & Co (28) are all new entrants this year, partially due to the extension of the Hong Kong-headquartered firms table to include 15 firms.

HONG KONG INTERNATIONAL

1 +2 Mayer Brown JSM 60 94 174 2 = Baker & McKenzie 51 101 170 3 -2 Clifford Chance 35 112 162 4 +2 Linklaters 31 120 157 5 -1 DLA Piper 28 126 154 6 -1 King & Wood Mallesons 24 104 140 7 +5 Allen & Overy 22 68 113 8 +2 Reed Smith Richards Butler 24 64 104 9 -2 Freshfields Bruckhaus Deringer 18 N/A 103 10 -2 Herbert Smith Freehills 22 67 97 11 -2 Sidley Austin 15 47 91 12 +1 Hogan Lovells 20 50 84 13 +1 Norton Rose Fulbright 18 51 77 14 +2 Stephenson Harwood 16 47 70	IERS
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14 +2 Stephenson Harwood 16 47 70	
15 -4 Davis Polk & Wardwell 11 28 66	
16 -1 Kirkland & Ellis 22 31 64	
17 +4 Skadden, Arps, Slate, Meagher & Flom 11 34 53	
18 NEW Holman Fenwick Willan 14 34 52	
19 +6 Ashurst 12 15 52	
20 -2 Morrison & Foerster 11 21 46	
21 -2 Latham & Watkins 14 19 43	
22 NEW Eversheds 12 23 43	
23 -3 Pinsent Masons 16 19 41	
24 NEW Ropes & Gray 10 30 41	
25 NEW Slaughter and May 13 21 40	



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Firm Overview: Lantai Partners was founded in May 2002. It is a leading comprehensive law firm with profound practice experience in many legal areas, has more than 260 professional staff members, including attorneys and supporting staff.

Key Practice Areas: Capital Market, International Commerce & Anti-dumping, Cross-border Investment, High Tech & Venture Capital, IP Protection, Estate & Infrastructure, Labor law, Bankruptcy & Reorganization, Trust, Banking, Project Finance, Financial Lease, Financial Derivatives, Insurance, Dispute Resolution and Legal Consulting.

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HONG KONG DOMESTIC

2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	=	Deacons	51	143	253
2	=	Woo Kwan Lee & Lo	33	36	86
3	=	Li & Partners	7	34	56
4	=	Wilkinson & Grist	23	22	54
5	NEW	Boughton Peterson Yang Anderson	16	15	44
6	-1	P.C. Woo & Co	15	24	43
7	NEW	Howse Williams Bowers	15	20	41
8	-2	Gallant Y.T. Ho & Co	16	13	39
9	=	ONC Lawyers	8	24	39
10	-3	Hastings & Co	11	17	37
11	-1	Robertsons	13	19	36
12	NEW	Stevenson, Wong & Co	11	18	33
13	NEW	Oldham, Li & Nie	9	11	31
14	-6	Haldanes	15	10	29
15	NEW	Smyth & Co	7	12	28

The Hong Kong International table features many changes, with new firms entering the market and the continuous lateral recruitment of lawyers between fiercely competitive firms. Mayer Brown JSM (174) climbs to the top spot from third in 2013, while Linklaters (157) rises two places to fourth. Fellow Magic Circle firm Allen & Overy (113) jumps five places to #7, while Ashurst (52) leaps six places to #19. Davis Polk & Wardwell falls (66) four places down to #15, the largest drop in the table. With 170 fee-earners in its Hong Kong office, Baker & McKenzie is the only law firm in the table to hold the same position (#2) from last year.

Nishimura & Asahi cements its standing as the largest law firm in Japan with 467 fee-earners, 13 more than in 2013. TMI Associates (384) climbs one place in the table to clinch second, while Mori Hamada & Matsumoto (358) jumps two places to solidify its position as the third-largest firm in Japan. Atsumi & Sakai (100) climbs one place to #8, with six more fee-earners, including three more partners, than in 2013. Five Japanese law firms feature in the Asia Top 50 table, with several firms opening new offices outside Japan since September last year . Anderson Mori & Tomotsune opened in



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·上海·深圳·济南·青岛·南京·郑州·太原·杭州·海口·邯郸·华盛顿·香港·台北·首尔·柏林·东京·伦敦·莫斯科·多伦多·新加坡· ·Shanghai ·Shenzhen ·Jinan·Qingdao ·Nanjing ·Zhengzhou· Taiyuan· Hangzhou· Haikou·Handan· Washington D.C.· Hong Kong ·Taipei ·Seoul· Berlin· Tokyo· London· Moscow·Toronto·Singapore· Shanghai last September and in Singapore last November, while Nishimura & Asahi established a Shanghai office in February this year. Nagashima Ohno & Tsunematsu launched a Bangkok office this April and a Ho Chi Minh City practice two months later in June. Meanwhile, Mori Hamada & Matsumoto set up shop in Yangon this April.

The top four international firms in Japan remain unchanged from last year, with Baker & McKenzie (157) and Morrison & Foerster (118) both commanding offices comprising more than 100 fee-earners. Linklaters (34) jumps two places to #8, while K&L Gates (23) is a new entrant at #13, after making a host of partner hires across Asia in 2014, including Haig Oghigian, Philip Hyde, Takahiro Hoshino and Takahiro Tsumagari in Tokyo.

With 1,000 fee-earners, including 120 partners, Kim & Chang is the largest firm in South Korea, as well as the largest non-Chinese firm in Asia. Lee & Ko (493) displaces Bae, Kim & Lee (481) as the second-largest firm in Korea. The firm grew by 33 fee-earners, including 10 partners, in the last 12 months. While Shin & Kim (383) and Yulchon (377) retain their positions as the fourth and fifth-largest firms, respectively, the former's headcount grew

JAPAN INTERNATIONAL							
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS		
1	=	Baker & McKenzie	50	73	157		
2	=	Morrison & Foerster	41	61	118		
3	=	Bingham McCutchen	31	43	81		
4	=	White & Case	17	43	65		
5	+1	Jones Day	16	28	50		
6	-1	Clifford Chance	8	31	47		
7	=	Herbert Smith Freehills	7	33	40		
8	+2	Linklaters	5	26	34		
9	-1	Hogan Lovells	6	21	33		
10	-1	Squire Patton Boggs	11	19	32		
11	=	Orrick, Herrington & Sutcliffe	9	16	28		
12	=	Ashurst	8	12	24		
13	NEW	K&L Gates	10	12	23		
14	-1	DLA Piper	4	19	23		
15	-1	Freshfields Bruckhaus Deringer	5	10	21		



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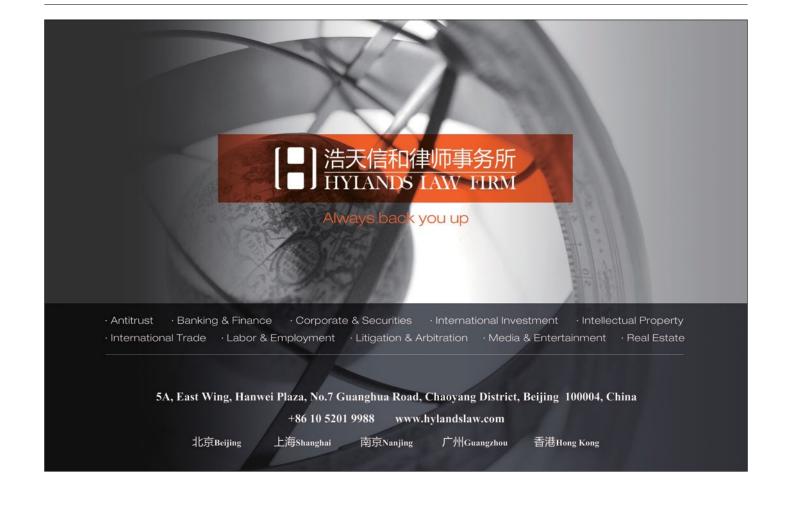
JAPAN DOMESTIC							
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS		
1	=	Nishimura & Asahi	97	324	467		
2	+1	TMI Associates	83	257	384		
3	+2	Mori Hamada & Matsumoto	96	262	358		
4	=	Nagashima Ohno & Tsunematsu	90	195	315		
5	-3	Anderson Mori & Tomotsune	93	176	301		
6	=	City-Yuwa Partners	44	66	128		
7	=	Oh-Ebashi LPC & Partners	43	45	118		
8	+1	Atsumi & Sakai	40	45	100		
9	-1	Kitahama Partners	30	55	90		
10	=	Nakamura & Partners	35	45	84		

by two fee-earners since September 2013, while the latter grew by an impressive 47 fee-earners.

International law firms have their sights set on Korea, especially since the signing of U.S. and EU Free-Trade Agreements with Korea in 2011 which

Five Japanese law firms feature in the Asia Top 50 table, with several firms opening new offices outside Japan since September last year.

allow American and European law firms to open offices in Korea. So far, more than 20 international law firms have set up shop in Seoul, with several more waiting on the sidelines. To reflect this trend, ALB has created a table featuring the largest



COVER STORY

ASIAN LEGAL BUSINESS
NOVEMBER 2014

SOUTH KOREA INTERNATIONAL

2014 RANK	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	Cleary Gottlieb Steen & Hamilton	2	11	14
2	Paul Hastings	3	5	9
3	Clifford Chance	1	4	6
4	Herbert Smith Freehills	2	3	5
5	Simpson Thacher & Bartlett	1	4	5
6=	Covington & Burling	1	2	4
6=	Sheppard, Mullin, Richter & Hampton	1	1	4
6=	Baker & McKenzie	1	1	4
9=	K&L Gates	2	1	3
9=	Ropes & Gray	2	1	3
9=	McDermot Will & Emery	2	1	3

SO	UTH	KOREA D	OMES	TIC	
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE- EARNERS
1	=	Kim & Chang	120	N/A	1000
2	+1	Lee & Ko	139	335	493
3	-1	Bae, Kim & Lee	158	240	481
4	=	Shin & Kim	140	180	383
5	=	Yulchon	139	188	377
6	=	Yoon & Yang	109	168	340
7	=	Barun Law	N/A	N/A	169
8	=	Jipyong	54	83	151
9	NEW	DR & AJU	9	111	128
10	-1	Hwang Mok Park	45	61	123



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中伦文德律师事务所

ZHONGLUN W&D LAW FIRM

中伦文德律师事务所(中伦文德)起源于1992年,是司法部最早批准设立的第一批合伙制律师事务所。经过多年的发展,现已成为一家扎根于中国并面向国际化发展的大型综合性律师事务所,也是中国第一家在英国伦敦和沙特利雅得设立分所的律师事务所。中伦文德总部位于北京,并在上海、成都、石家庄、天津、太原、武汉、重庆、杭州、济南、广州、深圳、西安等内地城市设有分所,中伦文德除在香港设有机构外,还将业务服务机构开设到伦敦、利雅得、巴黎、里昂等欧洲和中东地区的主要城市。

中伦文德拥有大批高素质的理论与实践经验相结合的专业律师,现有执业律师及专业人员563余名,可为中外客户提供全面、优质、高效的专业法律服务。优秀的律师团队和国际化的地域分布使中伦文德律师事务所能在全球范围内的法律业务领域为客户提供一流的法律解决方案。我们能用中文、英文、法文、韩文、日文和阿拉伯文等多种语言为客户提供法律服务。服务法系涵盖了大陆法系、英美法系、伊斯兰法系等,在国内处于领先地位。

中伦文德秉承"中大至正,伦理求是,文以载道,德信为本"的理念,崇尚团队精神,坚持专家化的发展特色,其专业领域除在传统领域能够保持优势外,在新型及热点领域,如私募股权基金(PE)投资和不动产资产证券化(REITs)等法律业务的研究实践中也一直处于业内的前沿。中伦文德多年以来的出色业绩不仅赢得了境内外客户的认可,同时也得到有关政府管理当局的高度肯定:参与多部法律的起草工作,在"南水北调"、"2008奥运工程"、"川气东送"、"中亚管道工程"等国家级重点项目和国家六十周年庆典重大活动中都相继被委以重任。

Overview of Zhonglun W&D Law Firm

Founded in 1992, Zhonglun W&D Law Firm is one of the earliest-established Chinese law firms approved by the Ministry of Justice. Primarily a large-scale full service law firm, Zhonglun W&D embraces substantial international elements. We are the first Chinese law firm to set up dual-jurisdictional office abroad. Headquartered in Beijing, the firm has China-based offices in Shanghai, Tianjin, Chengdu, Shijiazhuang, Taiyuan, Wuhan, Chongqing, guangzhou, Jinan, Shenzhen and Xian co-functioning with our dual-jurisdictional offices in London (UK) and Riyadh (Saudi Arabia) and our representative associated offices in Hong Kong, Lyon, Paris and major cities in the US.

The multi-national and multi-lingual nature of our team consisting of approximately 563 lawyers and employees enables us to provide streamlined first-class legal service to our diversified Chinese and overseas clients from our strategically placed branch offices across the world. Our working languages include Chinese, English, French, Korean, Japanese and Arabic. Our team is licensed to provide legal advice under Chinese, Anglo-American as well as Islamic law.

Our ability to quickly get to grips with new developments in businesses and regulations is a key strength to our success. We are not only a leading Chinese law firm in traditional areas of law, but also a frontrunner in advising clients on their most important and challenging assignments in emerging areas such as private equity, structured finance and securitization, cross-border corporate transactions, real estate development and investment trusts.

Our aim is to become a leading Chinese law firm with significant international outlook. We intend to build client relationships that endure through business cycles and meet our clients' highest expectation. Our practice has also gained high-level recognition by the Chinese government. We are honoured to have advised the government in various legislation revision and been engaged in influential projects commissioned by the governmental departments such as Beijing 2008 Olympic Games, South to North Water Diversion Project, Sichuan-East Natural Gas Transmission Project, Central Asia Gas Pipeline Project and the 60th anniversary of the founding of the PRC.

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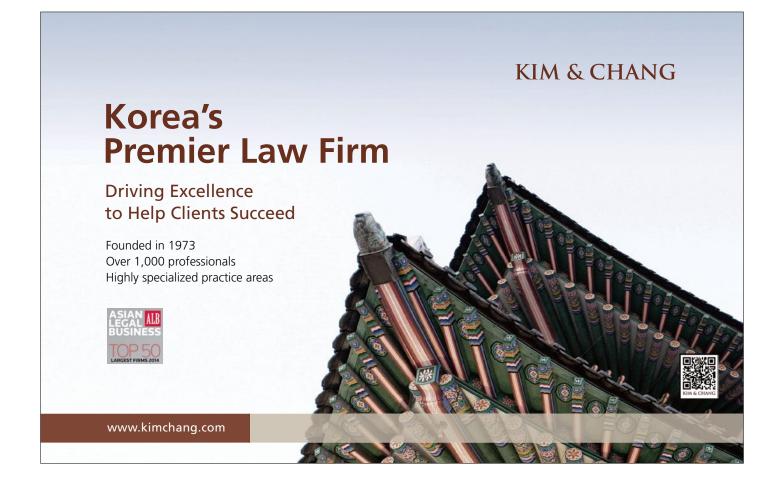
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TAIWAN 2014 CHANGE RANK FROM 2013 TOTAL FEE-EARNERS PARTNERS ASSOCIATES 1 Lee and Li 56 427 371 2 101 Formosa Transnational 19 68 3 +2 Tsar & Tsai 14 38 74 4 Chien Yeh Law Offices 15 39 66 5 -2 Baker & McKenzie 30 34 64 6 +2 LCS & Partners N/A N/A 53 7 Formosan Brothers 18 23 43 8 -2 Deep & Far N/A N/A 35 9= 9 18 28 Jones Day NEW Lee, Tsai & Partners 9 28

international law firms in Korea. It is important to note that the office sizes are small, partially due to restrictions that remain in force until Korea's legal market completely opens up in 2016, which limit international firms to largely international dispute resolution and outbound work. Cleary Gottlieb Steen & Hamilton boasts the largest international practice in Korea with 14 fee-earners. Paul Hastings is the second-largest firm, with three partners on the ground in Seoul and another six fee-earners. As Korea's legal market moves closer to full liberalisation in 2016, one can expect to see more international firms set up offices in Seoul, existing firms expand their practices, and perhaps some consolidation between international and local firms.

Lee and Li retains its spot as the largest firm in Taiwan with 427 fee-earners, 300 lawyers more than Formosa Transnational, the second-largest Taiwanese firm. Lee and Li is also the only Taiwanese firm in the Asia Top 50 table. Tsar & Tsai (74) climbs two places this year, adding 18 additional fee-earners from last year. Meanwhile, Baker & McKenzie (64) drops two spots in the table to fifth.



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SOUTH/ SOUTHEAST ASIA

South Asia and Southeast Asia are notable highgrowth areas. The regions have seen a rise in M&A activity over the past couple of years and a visible surge in the first half of 2014. The encouraging growth rates, attractive manufacturing costs and burgeoning middle class of several jurisdictions are likely to further stimulate dealflow in the region.

A significant upcoming development is the integration of the 10 members of the Association of Southeast Asian Nations (ASEAN) into the ASEAN Economic Community (AEC). The AEC, which is expected to launch by the end of 2015, will create a trading bloc of more than 600 million people with a GDP exceeding \$5.6 trillion, which would make it the seventh-largest economy in the world. The AEC is unlikely to be an immediate game changer in the region, as foreign ownership restrictions are not expected to change substantially in the bloc's early days. Nevertheless, the AEC should open more doors for legal work, especially in the financial services, real estate, telecommunications and consumer goods sectors.

Meanwhile, India has struggled with sluggish growth for several years, with the current GDP growth rate fluctuating around 5 percent. However, the election in May of the country's new Prime Minister, Narendra Modi, could turn things around, lawyers say. Modi has vowed to revive economic growth, cut legal and regulatory red tape, and construct new roads, factories, power lines, high-speed trains and even 100 new cities. Lawyers and industry watchers are cautiously optimistic about the next 12 months, and expect deal activity to pick up slowly but surely. Whether this will have a direct impact on the volume of legal work passing through Indian law firms, and subsequently the size of the firms, remains to be seen.

Amarchand & Mangaldas & Suresh A. Shroff & Co (705 fee-earners) consolidates its place as the tenth-largest firm in Asia and the largest in India, boasting more than 300 fee-earners than its nearest Indian competitor, Khaitan & Co (372). Luthra & Luthra (350), J. Sagar Associates (312) and AZB & Partners (240) make up the rest of the largest five Indian law firms, with their positions unchanged from 2013. Juris Corp, Majmudar & Partners and IndusLaw drop down the rankings, largely due to a number of new entrants that fea-

INI	AIC				
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	=	Amarchand & Mangaldas & Suresh A. Shroff & Co	86	619	705
2	=	Khaitan & Co	81	291	372
3	=	Luthra & Luthra	44	250	350
4	=	J. Sagar Associates	78	208	312
5	=	AZB & Partners	19	221	240
6	NEW	Lakshmikumaran & Sridharan	39	171	210
7	-1	Desai & Diwanji	17	156	173
8	-1	Trilegal	23	125	172
9	=	Wadia Ghandy & Co	32	125	160
10	+1	DSK Legal	12	100	150
11	-1	M.V. Kini & Company	11	139	150
12	-4	Fox Mandal	36	95	140
13	-1	Mulla & Mulla & Craigie Blunt & Caroe	14	86	122
14	=	Economic Laws Practice	28	91	119
15	NEW	Anand And Anand	19	95	115
16	-3	Kochhar & Co	34	78	112
17	NEW	Rajani, Singhania & Partners	22	70	92
18	NEW	Vaish Associates	12	78	90
19	NEW	Nishith Desai Associates	8	64	72
20	NEW	HSA Advocates	16	54	70
21	NEW	Khaitan Sud & Partners	13	50	65
22	-7	Juris Corp	13	51	64
23	-3	IndusLaw	11	53	64

2014			PHILIPPINES							
RANK FE	CHANGE ROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS					
1	=	SyCip, Salazar, Hernandez & Gatmaitan	40	75	151					
2	+1	ACCRALAW	40	94	143					
3	-1	Romulo Mabanta Buenaventura Sayoc & De Los Angeles	46	44	90					
4	=	Picazo Buyco Tan Fider & Santos	22	39	62					
5	=	Quisumbing Torres/Baker & Mckenzie	19	36	55					
6	+1	Castillo Laman Tan Pantaleon & San Jose Law Offices (CLTPSJ)	23	26	51					
7	+1	Puno & Puno Law Offices	14	28	42					
8	-2	Siguion Reyna Montecillo & Ongsiako	26	13	40					
9	NEW	V&A Law	13	26	39					
10	=	PJS Law Firm	13	17	30					

9

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NEW

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DILLI IDDINIES

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ture in the table this year. Of note is the merger of Rajani Associates and Singhania & Partners to create Rajani, Singhania & Partners in October 2013, which catapults the firm into 17th place with 92 fee-earners, including 22 partners.

Boasting 106 fee-earners, including 15 partners, Ali Budiardjo, Nugroho, Reksodiputro (ABNR) displaces Hadiputranto, Hadinoto & Partners (93) as the largest law firm in Indonesia. Assegaf Hamzah & Partners is the third largest firm with 89 fee-earners, and is closely followed by Hanafiah Ponggawa & Partners (70), Lubis Ganie Surowidjojo (64) and Soewito Suhardiman Eddymurthy Kardono (63).

In Malaysia, Zaid Ibraham & Co is the largest law firm, boosting its headcount from 128 feeearners in 2013 to 169 this year. Shearn Delamore & Co, last year's largest Malaysian law firm, drops to second in the table with 49 partners and 113 feeearners. Lee Hishammuddin Allen & Gledhill en-

Boasting 106 fee-earners, including 15 partners, Ali Budiardjo, Nugroho, Reksodiputro (ABNR) displaces Hadiputranto, Hadinoto & Partners (93) as the largest law firm in Indonesia.

ters the rankings this year in third, with 31 partners and 107 fee-earners. This year, the Malaysia table was extended to include the largest 15 firms, resulting in several new entries including Kadir Andri & Partners (61), Adnan Sundra & Low (52), Albar & Partners (41) and Jeff Leong, Poon & Wong (21).

Moving across to the Philippines, SyCip, Salazar, Hernandez & Gatmaitan is once again the largest law firm. In the past 12 months, the firm has gained 20 fee-earners, taking its total headcount to 151. ACCRALAW has also expanded significantly since September 2013, more than doubling its partner count, making it the second-largest law firm in the Philippines with 143 fee-earners. As a result, Romulo Mabanta Buenaventura Sayoc & De Los Angeles drops one place to third, with 90 fee-earners.

Allen & Gledhill clinches the number one spot in the Singapore table for the second consecutive year, with 357 fee-earners, including 141 partners.

INDONESIA						
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS	
1	+1	Ali Budiardjo, Nugroho, Reksodiputro	15	73	106	
2	-1	Hadiputranto, Hadinoto & Partners	16	75	93	
3	=	Assegaf Hamzah & Partners	16	63	89	
4	=	Hanafiah Ponggawa & Partners	11	56	70	
5	=	Lubis Ganie Surowidjojo	9	55	64	
6	=	Soewito Suhardiman Eddymurthy Kardono (SSEK)	6	45	63	
7	+2	Makarim & Taira S.	11	42	57	
8	NEW	Makes & Partners	4	40	44	
9	-1	Soemadipradja & Taher	8	31	42	
10	-3	Mochtar Karuwin Komar	6	29	38	
11	NEW	Melli Darsa & Co	5	30	37	
12	-2	DNC Advocates	N/A	N/A	28	
13	NEW	Ginting & Reksodiputro	4	19	27	
14	NEW	Widyawan & Parters	5	17	24	
15	NEW	Susandarini & Partners	3	13	22	

THAILAND						
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS	
1	+2	Siam Premier International Law Office	20	76	97	
2	=	Tilleke & Gibbins	18	76	94	
3	-2	Baker & McKenzie	46	33	81	
4	NEW	Siam City Law Offices	10	54	71	
5	+5	International Legal Counsellors	14	49	63	
6	-1	LS Horizon Limited	8	48	60	
7	-2	Weerawong C&P	12	41	58	
8	-2	DLA Piper	7	37	44	
9	-2	Chandler & Thong-ek Law Offices	11	25	39	
10	-2	Allen & Overy	5	27	38	

Rajah & Tann is not far behind in second place, with 341 fee-earners in Singapore. While Rajah & Tann ranks second in Singapore, the firm is the largest Southeast Asian firm in the Top 50 Asia table, due to its sizeable presence outside Singapore. "We have managed to persuade some of Southeast Asia's finest lawyers and law firms to join the Rajah & Tann Asia network and integrate, work together and service clients under a common banner," says Lee Eng Beng, the firm's managing partner. The firm boasts 428 fee-earners across its Asian offices, and works closely with alliance firms in the region. "It is heartening that so many of our counterparts across Asia have been willing

TOTAL FEE-EARNERS PARTNERS ASSOCIATES 1 +1 114 169 Zaid Ibrahim & Co 55 -1 2 Shearn Delamore & Co 49 113 Lee Hishammuddin Allen & 3 NEW 107 31 76 Gledhill 4 100 -1 39 56 Zul Rafique & Partners 5 -1 41 53 95 6 -1 Shook Lin & Bok 28 44 72 7 +2 Azmi & Associates 13 53 66 8 = Rahmat Lim & Partners 23 40 63 9 Wong & Partners -3 18 45 63 10 NEW Kadir Andri & Partners 17 61 59 -4 11 21 38 Raja, Darryl & Loh 12 NEW Adnan Sundra & Low 16 52 13 -3 Christopher & Lee Ong 17 29 47 14 NEW Albar & Partners 12 29 41 15 8 21 NEW Jeff Leong, Poon & Wong 10

VIETNAM						
2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS	
1	=	Vision & Associates	15	48	63	
2	+1	VILAF	12	49	61	
3	-1	YKVN	9	46	55	
4	=	Phuoc & Partners	6	16	42	
5	+1	Baker & McKenzie	7	24	35	
6	-1	Bizlink Lawyers & Consultants	5	20	35	
7	NEW	LNT & Partners	8	21	31	
8	+1	S&B LAW	6	25	31	
9	-1	LuatViet Advocates & Solicitors	5	24	29	
10	-3	Indochine Counsel	5	20	25	
		·				

to combine with a common vision of becoming a leading legal services provider in this part of the world," says Lee. Outside of Singapore, the firm greatly expanded its Thailand practice earlier this year, hiring 14 lawyers from U.S. firm Hunton & Williams in Bangkok. While Rajah & Tann has grown significantly since 2013, Lee says that the focus is less on expansion itself, but more on the integration as a regional law practice with enhanced coverage, value and quality of services to the firm's clients.

Furthermore, retention of talent within the firm is critical, as a legal services provider is nothing but an assembly of individuals offering their profes-

sional advice, legal skills and products, and good sense of judgment, says Lee. "We devote a huge amount of time, resources and effort to keeping our best people engaged in their practice and connected strongly and meaningfully to the collective that is Rajah & Tann Asia," Lee adds.

Stamford Law (96) jumps two spots from #8 to #6, with the firms' fee-earner count increasing by 15 since September 2013. Meanwhile, KhattarWong falls three places from #6 to #9. RHTLaw Taylor Wessing climbs one spot to #8 this year, with 90 fee-earners in Singapore, including 24 partners. The firm also features as one of the largest international firms in Asia. The firm has made a number of key partner hires this year, including dispute resolution specialist Eugene Quah and corporate foreign lawyer Lee Bagshaw. The firm has also embarked on an ASEAN Plus strategy. With more than 750 lawyers, the ASEAN

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Lee Eng Beng, Rajah & Tann

Plus Group (APG) is a group of full-service and well-established law firms, with a strong presence in Asia with offices located in Singapore, Indonesia, Vietnam, Korea, Philippines, Thailand, Taiwan and Malaysia, says Tan Chong Huat, managing partner of RHTLaw Taylor Wessing. "As a firm based in Singapore, we also offer clients access to a network of over 1,050 legal professionals across 24 offices in Asia, the Middle East and Europe via our membership with the Taylor Wessing group. This includes us having offices in Shanghai and Beijing, which further extends our ASEAN Plus network of firms," says Tan. In the pipeline are plans to expand the APG to Hong Kong and Japan, says Tan, who adds that a more formal announcement will be made in 2015.

"The retention of talent is a key component for a successful firm. At RHTLaw Taylor Wessing, we strive towards achieving a low attrition rate. One of our goals is to ensure that our people are provided ample opportunities to learn, grow and eventually become leaders," says Tan. The firm has undertaken numerous initiatives to retain its talent, including the introduction of a talent management framework and a rewards-driven culture for exceptional performance, comprehensive training programmes as well as other programmes to integrate new joiners to the firm and to bind existing employees together to create a sense of belonging.

Baker & McKenzie.Wong & Leow and Clifford Chance are the first and second-largest international law firms in Singapore, with 93 and 78 fee-earners, respectively. Allen & Overy (68) and Linklaters (51) both climb two spots from 2013 to third and fifth, respectively. Norton Rose Fulbright is the fourth-largest international firm in Singapore, with 63 fee-earners, including 19 partners. Notable new entrants this year include White

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Tan Chong Huat, RHTLaw Taylor Wessing

& Case, Holman Fenwick Willan and Clyde & Co.

In Thailand, Siam Premier International Law Office clinches the top spot this year with 97 fee-earners, with Tilleke & Gibbins (94) and Baker & McKenzie (81) in second and third, respectively. Siam City Law Offices is the sole new entrant, slotting into fourth with 71 fee-earners. Meanwhile, International Legal Counsellors' (63) hiring spree in the last year has led to it jumping up five places from #10 in 2013 to claim the fifth spot in the table.

Despite having two fewer fee-earners than in 2013, Vision & Associates holds on to the title of largest law firm in Vietnam in 2014 with 63 fee-earners, including 15 partners. VILAF (61) displaces YKVN (55) for second place, while Phuoc & Partners (42) and Baker & McKenzie (35) are the fourth and fifth-largest firms, respectively. LNT & Partners enters the table for the first time, with 31 fee-earners.

2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	=	Baker & McKenzie.Wong & Leow	23	69	93
2	=	Clifford Chance	18	47	78
3	+2	Allen & Overy	11	49	68
4	-1	Norton Rose Fulbright	19	42	63
5	+2	Linklaters	8	39	51
6	-2	Herbert Smith Freehills	12	32	46
7	-1	Watson, Farley & Williams	15	23	45
8	=	Ashurst	11	25	43
9	+2	Hogan Lovells	12	24	37
10	NEW	White & Case	12	20	36
11=	-2	Latham & Watkins	11	17	33
11=	NEW	Holman Fenwick Willan	11	16	33
13	=	Pinsent Masons	10	19	29
14	-2	Jones Day	13	12	27
15	-5	Stephenson Harwood	8	16	26
16	NEW	Clyde & Co	11	N/A	>25
17	-3	Sidley Austin	8	15	25

N/A

4

6

5

5

6

4

4

N/A

12

11

9

5

6

5

6

21

18

15

13

12

12

SINGAPORE INTERNATIONAL

SINGAPORE DOMESTIC

Berwin Leighton Paisner

Duane Morris & Selvam

Milbank, Tweed, Hadley & McCloy

Reed Smith Richards Butler

Gibson, Dunn & Crutcher

Freshfields Bruckhaus Deringer

Shearman & Sterling

K&L Gates

Ince & Co

Eversheds

18

20

21

22

23

24

25=

25=

-3

NEW

-4

NEW

NEW

NEW

NEW

-6

-5

NEW

2014 RANK	CHANGE FROM 2013	FIRM	PARTNERS	ASSOCIATES	TOTAL FEE-EARNERS
1	=	Allen & Gledhill	141	214	357
2	=	Rajah & Tann	140	201	341
3	=	WongPartnership	96	192	288
4	=	Drew & Napier	80	124	258
5	=	Rodyk & Davidson	93	99	225
6	+2	Stamford Law	21	73	96
7	=	Shook Lin & Bok	36	57	95
8	+1	RHTLaw Taylor Wessing	24	24	90
9	-3	KhattarWong	26	N/A	85
10	=	Colin Ng & Partners	16	34	50

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